

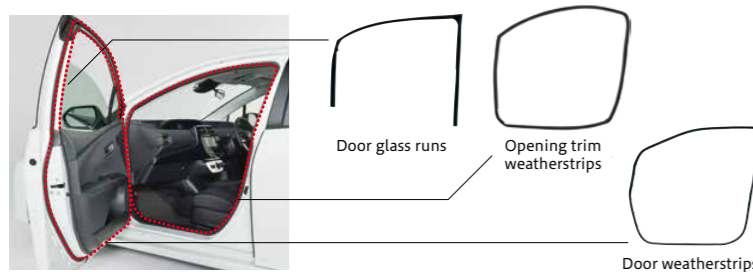
Business Sectors, Locations

Toyota Gosei Group business sectors

Automotive Parts

Weatherstrips — ¥131.9 billion (16.3%)

Weatherstrips seal the gaps at door and window frames to keep out wind, rain, and noise. These products are essential for comfortable cabin interiors.



Functional Components — ¥125.3 billion (15.5%)

These rubber and plastic components support the basic vehicle functions of driving, turning and stopping. Toyota Gosei technology ensures quality for these key safety-related parts.



Interiors and Exteriors — ¥309.5 billion (38.4%)

Interior and exterior parts contribute to comfortable cabin spaces and attractive exteriors.

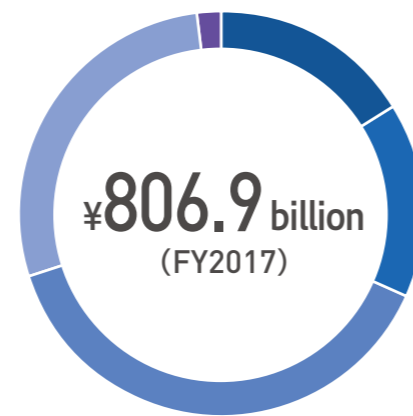


Safety Systems — ¥225.5 billion (28.0%)

We develop many types of airbags to protect vehicle occupants from impacts from various angles. We also provide steering wheels and other products with attractive design.



Sales by financial segment

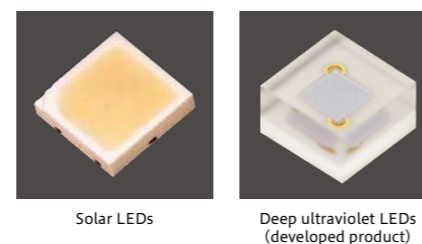


Other Areas

LEDs

LEDs with new added value are being developed.

¥14.5 billion (1.8%)



General Industry, New Fields

We have used our automotive parts and LED technology to develop and produce products in various other fields. In particular, we are aiming for the early commercialization of e-Rubber, a next-generation artificial muscle.



Global Network (FY2017)



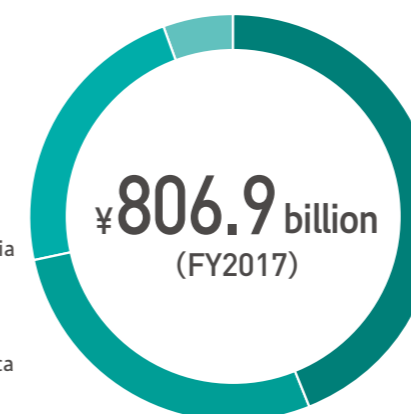
Sales by region

Japan
¥381.3 billion

Americas
¥241.2 billion

Asia & Australia
¥197.6 billion

Europe & Africa
¥47.9 billion



Note: Sales by region includes amounts for internal transactions within the Group, and so does not match the total value for consolidated sales.

Employees by region

Japan
8,603 (22.5%)

Americas
13,122 (34.3%)

Asia & Australia
13,410 (35.1%)

Europe & Africa
3,099 (8.1%)

